

**KS Oils Limited**

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Press Release

## K S Oils registers healthy FY 11 growth with Rs. 4,662 crores of sales and EBIDTA of Rs. 545 crores and Net Profit of Rs. 188 crores

**Annual highlights:**

- Net sales increases by 15.8% to Rs. 4,662 crore
- EBIDTA increases by 14.5% to Rs. 545 crore
- Net profit declines by 16.1% to Rs. 188 crore
- EPS at Rs. 4.55

**Quarter highlights:**

- Net sales increases by 19.1% to Rs. 1,266 crore
- EBIDTA increases by 7.4% to Rs. 131 crore
- Net profit decreases by 12.6% to Rs. 33.06 crore
- EPS at Rs. 0.78

**New Delhi, June 25, 2011:** K S Oils, India's leading integrated edible oil company in the FMCG sector, continued its profitable growth in FY 11. The company continues to enjoy a pre-eminent position in the Indian market for mustard and soybean oils.

The company recorded sales of Rs. 4,662 crore, an increase of 15.8% from Rs. 4,027 crore reported in the previous year. The company's EBIDTA grew at 14.5% to Rs. 545 crores from Rs. 476 crores in the preceding year. Net profit declined by 16.1% to Rs. 188 crore as compared to Rs. 224 crore recorded in last financial year on account of higher interest costs. The company ended the year with an EPS of Rs. 4.55 for FY 2010-11 as compared to Rs. 5.71 for FY 2009-10.

Sales for the quarter ended March 31, 2011 increased by 19.1% and stood at Rs. 1,266 crore, as compared to Rs. 1,063 crore during the same period of the previous financial year. Net profit for this quarter stood at Rs. 33.06 crore, a decrease of 12.6% from Rs. 37.84 crore during the corresponding quarter of the previous

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financial year. The company reported an EPS of Rs. 0.78 for the quarter as compared to Rs. 0.93 in the corresponding quarter.

The company was able to make further inroads in several Indian cities and this is reflected in the excellent sales figures achieved for its products and brands. The company has won the trust of Indian consumers and will continue to deliver quality products that promote good health.

Announcing the results, Mr. Ramesh Chand Garg, Chairman of K S Oils said: "The Company's growth in this financial year is indicative of the trust shown by the Indian consumer. There has been a strong demand for our products, especially in mustard as well as soya oil segments.

“During the year, we saw strong consumer demand for branded edible oil and we, as leaders in the mustard segment, benefitted the most. We have managed to achieve strong results in this period of high interest rates and increasing inflation and we feel that this holds good promise for our future. We will continue to support our customers by providing superior and healthy products.”

**About K S Oil Limited ([www.ksoils.com](http://www.ksoils.com)):** K S Oils Limited is a leading FMCG edible oil player from India with two leading brands – Double Sher and Kalash. With a wide range of product offerings across all edible oils like mustard, soybean and palm oil, its products are available under the Kalash and Double Sher brands.

With an FMCG-led brand focus, the company delivers purity, nutrition and health to millions of Indian consumers. In the past two decades, the company has built a significant market share across all of its product categories. The company follows sustainable environment-friendly business practices that ensure a better and healthier tomorrow for its consumers and other stakeholders.

A professionally managed company with operations across four countries in Asia - India, Singapore, Indonesia and Malaysia – K S Oils has been creating value across the entire edible oil supply chain. The company has attracted the best investors with two leading Private Equity players – Barings Private Equity and The New Silk Route Partners (NSR) owning a significant stake in the company and partnering in its growth.

